

Workshops and Coaching include:

Storytelling in Business – 1 day workshop

This programme shows the delegates how to write and deliver stories, their own and borrowed. The ability of the presenter to show thought leadership is dependent on their ability to help others 'imagine' and 'get the point'. This is the true power of storytelling.

NEW – Advanced Business Presentations – 1 day workshop

This workshop has been completely up-dated to reflect the latest knowledge, thinking and research on how to make successful presentations to influential audiences. This programme is designed for more experienced presenters who realise that to perform at their best, they need to get rid of bad habits, hone their strengths and be able to deliver a 'presentation story'.

Selling Creative Ideas – 1 day workshop

This programme shows the delegates how to help others "see and believe in" their ideas and to see it from a client's viewpoint to help construct a convincing sales story.

Coaching – One-to-one training

We work on specific needs, eg on a major industry or client presentation - improving content & performance or helping to build greater self-belief & credibility.

Conference Speaking – 1 day workshop

This programme asks the delegates: "Don't think what you have to do for the conference but rather what the conference can do for you."

Maximising Business Presentations – 1 day workshop

This programme shows the delegates the difference between 'having the confidence to stand up & talk' and 'communicating to convince & influence'.

Contact

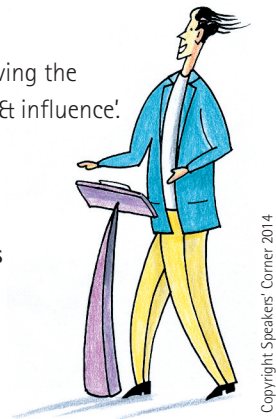
Speakers' Corner – Helping People deliver their Best Stories

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“Stories give colour to black and white information.”

Todd Stocker

Inspiring quotes to help you stand out in 2014

Barry Graham & Sally Clare
Speakers' Corner

I learned that courage was not the absence of fear, but the triumph over it.

Nelson Mandela

Find out who you are and do it on purpose.

Dolly Parton

Take care of your body. It's the only place you have to live.

Jim Rohn

Grasp the subject, the words will follow.

Cato the Elder

Do what you love and love what you do and everything else is detail.

Martina Navratilova

Freedom lies in being bold.

Robert Frost

Style is knowing who you are, what you want to say, and not giving a damn.

Gore Vidal

Do one thing every day that scares you.

Eleanor Roosevelt

Life isn't about finding yourself. Life is about creating yourself.

Anon

Our business is ideas. They grow and flourish best in an atmosphere of congenial collaboration.

Leo Burnett

Life begins at the end of your comfort zone.

Neale Donald Walsch

Whoever tells the best story shapes the culture.

Erwin Raphael McManus

Anyone can be cool but awesome takes practice.

Lorraine Peterson

Be truthful, gentle and fearless.

Mahatma Gandhi

Kind words never die.

M.C. Hubbard

All life is an experiment. The more experiments you make the better.

Ralph Waldo Emerson

If your words or images are not on point, making them dance in colour won't make them relevant.

Edward Tufte

Don't be pushed by your problems. Be led by your dreams.

Proverb

Begin anywhere.

John Cage

Young. Old. Just words.

George Burns

Do what you can, where you are, with what you have.

Teddy Roosevelt

It is never too late to be what you might have been.

George Eliot

Live to the point of tears.

Albert Camus

How old would you be if you didn't know how old you are?

Satchel Paige

No snowflake in an avalanche ever feels responsible.

Stanislaw Jerzy Lec

It always seems impossible until it is done.

Nelson Mandela

A pat on the back, although only a few vertebrae removed from a kick in the pants, is miles ahead in results.

Bennett Cerf

The minute you settle for less than you deserve, you get even less than you settled for.

Maureen Dowd

The most powerful weapon on earth is the human soul on fire.

Field Marshal Foch

Television contracts the imagination and radio expands it.

Terry Wogan

The more you know, the less you need to say.

Jim Rohn

The most important thing in communication is hearing what isn't said.

Peter Drucker

Those who act receive the prizes.

Aristotle

The harder you work the harder it is to surrender.

Vince Lombardi

Expect problems and eat them for breakfast.

Albert Montapert

In this time of information overload, people do not need more information. They want a story they can relate to.

Maarten Schafer

Act as if success is the only outcome.

Anon

Miracles start to happen when you give as much energy to your dreams as you do to your fears.

Richard Wilkins

To get what you want stop doing what isn't working.

Dennis Weaver

People who laugh actually live longer than those who don't laugh.

Dr James Walsh

I shut my eyes in order to see.

Paul Gauguin

If a telemarketer calls, give the telephone to your 3 year old and tell her it's Santa.

Bill Cosby

Power corrupts. Powerpoint corrupts absolutely.

Edward Tufte

If you talk to a man in a language he understands that goes to his head. If you talk to a man in his language that goes to his heart.

Nelson Mandela